2019 Join Scouting Night Guidebook

Plus Two By Turkey Day!

New – Geofencing
FREE Digital Marketing Campaign

BOY SCOUTS OF AMERICA
POTAWATOMI AREA COUNCIL
804 Bluemound Road
Waukesha, WI 53188
262-544-0881
pacbsa.org

Sponsored by:
# Table of Contents

FREE PINewood DERBY CAR INCENTIVE . . . . 3  
FREE Pizza Party Raffle . . . . . . . . . . . . . 4  
FREE Pinewood Derby Car Goals . . . . . . . . 5  
FREE GEOFENCING – Digital Media Marketing . . . . 6  
Overview and Plan . . . . . . . . . . . . . . . . . 7  
Fall Membership Calendar . . . . . . . . . . . . . 8  
Join Scout Night School Coordinator . . . . . . 9  
Join Scout Night Helper . . . . . . . . . . . . . 9  
New Member Coordinator . . . . . . . . . . . . . 9  
Pack Representative . . . . . . . . . . . . . . . . . 10  
School Assignments . . . . . . . . . . . . . . . . . 10  
Principal Visit . . . . . . . . . . . . . . . . . . . 11  
Picking the Join Scout Night Date . . . . . . . . 12  
Leader Assessment Form . . . . . . . . . . . . . 13  
Digital Marketing, Flyer and Marketing Material Request Form . . . . . 14  
Rally - Classroom Visit Checklist . . . . . . . . 15  
Join Scout Night: Preparation . . . . . . . . . 16  
Join Scout Night: Agenda . . . . . . . . . . . . . 17  
Pack Leadership and Parent Involvement . . . . . 19  
Training for New Adult Leaders . . . . . . . . . 20  
Cub Scout Leader Organizational Chart . . . . . . 20  
Sample Pack Calendar . . . . . . . . . . . . . . . . 21  
Parent Involvement Form . . . . . . . . . . . . . 22  
Join Scout Night – What to Do If… . . . . . . . . 23  
Join Scout Night Parent Recruitment – The String Story . . . . . 24  
Plan Your Own Pack Family Adventure . . . . . . 25  
“Scout Me In” Welcome Sign for Join Night . . . . . 26  
Table Tents . . . . . . . . . . . . . . . . . . . . . 27  
Cub Scout Recruitment Sign Up Sheet for Join Night . . . . . 33  
Scourageous Survey – SUBMIT TO BE IN DRAWING . . . . . 35
RACE TO CUB SCOUTING

EARN FREE PINewood DERBY CARS

"Plus Two by Turkey Day"
THURSDAY, NOVEMBER 28, 2019

TO EARN FREE PINewood DERBY CARS

- Hold 3 Fall Recruitments throughout the year—Suggestions:
  1. Classroom talks (District Executives are happy to help)
  2. Have a table and information at each event:
     ⇒ Student sign up day
     ⇒ Student photo day
     ⇒ Meet the teacher night
- August 1, 2019 — Attend Scourtrageous (Fall Membership and Program Kickoff)
- October 1, 2019 — All collected registrations are due at the Scout Service Center
- November 28, 2019 — Recruit until Turkey Day (you may turn in until Monday, December 2)
- November 28, 2019 — 2 youth over December 31, 2018 Pack youth membership by Thanksgiving

HOW TO CLAIM YOUR PRIZE

If your Pack meets all of the above criteria, you will earn one FREE Pinewood Derby Car for every Scout on your Pack roster. The cars will be available at the Scout Service Center to be picked up on Monday, December 2, 2019.
FREE $150 Pack Pizza Party
On October 15th, One Pack will be drawn from the Packs that qualify

Every Pack Should Qualify for the Raffle

Criteria:
1. Hold the Join Scout Night on a separate night from the Pack meeting
2. Market Cub Scout three ways before your Join Scout Night

Examples:
- Back to School Night Booth
- Lunchroom Talks
- Playground Event
- Geofencing
- Yard Signs at the School
- Picture Day Booth
- Classroom Scout Talks
- Flyer the Classrooms
- Posters in the School Halls
- Personal Invites to All Families

Email FrontDest@pacbsa.org for more information
<table>
<thead>
<tr>
<th>Pack #</th>
<th>12-31-18 Membership</th>
<th>07-31-19 Membership</th>
<th>November 28 Goal</th>
<th>How Many to Goal on 7.31</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>34</td>
<td>24</td>
<td>36</td>
<td>12</td>
</tr>
<tr>
<td>22</td>
<td>52</td>
<td>30</td>
<td>54</td>
<td>24</td>
</tr>
<tr>
<td>30</td>
<td>65</td>
<td>48</td>
<td>67</td>
<td>19</td>
</tr>
<tr>
<td>59</td>
<td>49</td>
<td>52</td>
<td>51</td>
<td>-1</td>
</tr>
<tr>
<td>63</td>
<td>76</td>
<td>57</td>
<td>78</td>
<td>21</td>
</tr>
<tr>
<td>77</td>
<td>62</td>
<td>43</td>
<td>64</td>
<td>21</td>
</tr>
<tr>
<td>79</td>
<td>43</td>
<td>37</td>
<td>45</td>
<td>8</td>
</tr>
<tr>
<td>84</td>
<td>17</td>
<td>8</td>
<td>19</td>
<td>11</td>
</tr>
<tr>
<td>85</td>
<td>28</td>
<td>21</td>
<td>30</td>
<td>9</td>
</tr>
<tr>
<td>89</td>
<td>5</td>
<td>6</td>
<td>7</td>
<td>1</td>
</tr>
<tr>
<td>148</td>
<td>19</td>
<td>12</td>
<td>21</td>
<td>9</td>
</tr>
<tr>
<td>163</td>
<td>46</td>
<td>33</td>
<td>48</td>
<td>15</td>
</tr>
<tr>
<td>410</td>
<td>9</td>
<td>14</td>
<td>11</td>
<td>-3</td>
</tr>
<tr>
<td>13</td>
<td>91</td>
<td>77</td>
<td>93</td>
<td>16</td>
</tr>
<tr>
<td>31</td>
<td>37</td>
<td>29</td>
<td>39</td>
<td>10</td>
</tr>
<tr>
<td>39</td>
<td>46</td>
<td>29</td>
<td>48</td>
<td>19</td>
</tr>
<tr>
<td>62</td>
<td>19</td>
<td>17</td>
<td>21</td>
<td>4</td>
</tr>
<tr>
<td>72</td>
<td>31</td>
<td>23</td>
<td>33</td>
<td>10</td>
</tr>
<tr>
<td>101</td>
<td>30</td>
<td>22</td>
<td>32</td>
<td>10</td>
</tr>
<tr>
<td>107</td>
<td>45</td>
<td>38</td>
<td>47</td>
<td>9</td>
</tr>
<tr>
<td>175</td>
<td>64</td>
<td>37</td>
<td>66</td>
<td>29</td>
</tr>
<tr>
<td>333</td>
<td>7</td>
<td>6</td>
<td>9</td>
<td>3</td>
</tr>
<tr>
<td>18</td>
<td>70</td>
<td>59</td>
<td>72</td>
<td>13</td>
</tr>
<tr>
<td>33</td>
<td>35</td>
<td>30</td>
<td>37</td>
<td>7</td>
</tr>
<tr>
<td>38</td>
<td>67</td>
<td>41</td>
<td>69</td>
<td>28</td>
</tr>
<tr>
<td>41</td>
<td>74</td>
<td>70</td>
<td>76</td>
<td>6</td>
</tr>
<tr>
<td>53</td>
<td>26</td>
<td>21</td>
<td>28</td>
<td>7</td>
</tr>
<tr>
<td>68</td>
<td>58</td>
<td>40</td>
<td>60</td>
<td>20</td>
</tr>
<tr>
<td>93</td>
<td>46</td>
<td>34</td>
<td>48</td>
<td>14</td>
</tr>
<tr>
<td>118</td>
<td>30</td>
<td>26</td>
<td>32</td>
<td>6</td>
</tr>
<tr>
<td>140</td>
<td>40</td>
<td>32</td>
<td>42</td>
<td>10</td>
</tr>
<tr>
<td>176</td>
<td>97</td>
<td>74</td>
<td>99</td>
<td>25</td>
</tr>
<tr>
<td>14</td>
<td>23</td>
<td>14</td>
<td>25</td>
<td>11</td>
</tr>
<tr>
<td>26</td>
<td>53</td>
<td>41</td>
<td>55</td>
<td>14</td>
</tr>
<tr>
<td>29</td>
<td>61</td>
<td>47</td>
<td>63</td>
<td>16</td>
</tr>
<tr>
<td>54</td>
<td>22</td>
<td>17</td>
<td>24</td>
<td>7</td>
</tr>
<tr>
<td>92</td>
<td>44</td>
<td>35</td>
<td>46</td>
<td>11</td>
</tr>
<tr>
<td>152</td>
<td>68</td>
<td>49</td>
<td>70</td>
<td>21</td>
</tr>
<tr>
<td>262</td>
<td>17</td>
<td>11</td>
<td>19</td>
<td>8</td>
</tr>
<tr>
<td>363</td>
<td>26</td>
<td>27</td>
<td>28</td>
<td>1</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Pack #</th>
<th>12-31-18 Membership</th>
<th>07-31-19 Membership</th>
<th>November 28 Goal</th>
<th>How Many to Goal on 7.31</th>
</tr>
</thead>
<tbody>
<tr>
<td>23</td>
<td>79</td>
<td>67</td>
<td>81</td>
<td>14</td>
</tr>
<tr>
<td>32</td>
<td>48</td>
<td>40</td>
<td>50</td>
<td>10</td>
</tr>
<tr>
<td>45</td>
<td>81</td>
<td>56</td>
<td>83</td>
<td>27</td>
</tr>
<tr>
<td>55</td>
<td>41</td>
<td>26</td>
<td>43</td>
<td>17</td>
</tr>
<tr>
<td>56</td>
<td>77</td>
<td>58</td>
<td>79</td>
<td>21</td>
</tr>
<tr>
<td>61</td>
<td>23</td>
<td>20</td>
<td>25</td>
<td>5</td>
</tr>
<tr>
<td>71</td>
<td>62</td>
<td>49</td>
<td>64</td>
<td>15</td>
</tr>
<tr>
<td>119</td>
<td>56</td>
<td>45</td>
<td>58</td>
<td>13</td>
</tr>
<tr>
<td>127</td>
<td>9</td>
<td>14</td>
<td>11</td>
<td>-3</td>
</tr>
<tr>
<td>156</td>
<td>72</td>
<td>62</td>
<td>74</td>
<td>12</td>
</tr>
<tr>
<td>183</td>
<td>29</td>
<td>21</td>
<td>31</td>
<td>10</td>
</tr>
<tr>
<td>60</td>
<td>46</td>
<td>32</td>
<td>48</td>
<td>16</td>
</tr>
<tr>
<td>75</td>
<td>43</td>
<td>30</td>
<td>45</td>
<td>15</td>
</tr>
<tr>
<td>109</td>
<td>59</td>
<td>40</td>
<td>61</td>
<td>21</td>
</tr>
<tr>
<td>112</td>
<td>54</td>
<td>39</td>
<td>56</td>
<td>17</td>
</tr>
<tr>
<td>139</td>
<td>19</td>
<td>12</td>
<td>21</td>
<td>9</td>
</tr>
<tr>
<td>157</td>
<td>53</td>
<td>39</td>
<td>55</td>
<td>16</td>
</tr>
<tr>
<td>165</td>
<td>59</td>
<td>37</td>
<td>61</td>
<td>24</td>
</tr>
<tr>
<td>271</td>
<td>52</td>
<td>44</td>
<td>54</td>
<td>10</td>
</tr>
<tr>
<td>7</td>
<td>42</td>
<td>33</td>
<td>44</td>
<td>11</td>
</tr>
<tr>
<td>25</td>
<td>60</td>
<td>49</td>
<td>62</td>
<td>13</td>
</tr>
<tr>
<td>43</td>
<td>35</td>
<td>31</td>
<td>37</td>
<td>6</td>
</tr>
<tr>
<td>49</td>
<td>59</td>
<td>43</td>
<td>61</td>
<td>18</td>
</tr>
<tr>
<td>98</td>
<td>23</td>
<td>14</td>
<td>25</td>
<td>11</td>
</tr>
<tr>
<td>99</td>
<td>39</td>
<td>21</td>
<td>41</td>
<td>20</td>
</tr>
<tr>
<td>111</td>
<td>45</td>
<td>26</td>
<td>47</td>
<td>21</td>
</tr>
<tr>
<td>212</td>
<td>51</td>
<td>51</td>
<td>53</td>
<td>2</td>
</tr>
<tr>
<td>24</td>
<td>67</td>
<td>63</td>
<td>69</td>
<td>6</td>
</tr>
<tr>
<td>47</td>
<td>71</td>
<td>55</td>
<td>73</td>
<td>18</td>
</tr>
<tr>
<td>73</td>
<td>60</td>
<td>42</td>
<td>62</td>
<td>20</td>
</tr>
<tr>
<td>90</td>
<td>18</td>
<td>12</td>
<td>20</td>
<td>8</td>
</tr>
<tr>
<td>91</td>
<td>83</td>
<td>68</td>
<td>85</td>
<td>17</td>
</tr>
<tr>
<td>96</td>
<td>29</td>
<td>13</td>
<td>31</td>
<td>18</td>
</tr>
<tr>
<td>135</td>
<td>7</td>
<td>6</td>
<td>9</td>
<td>3</td>
</tr>
<tr>
<td>169</td>
<td>68</td>
<td>54</td>
<td>70</td>
<td>16</td>
</tr>
<tr>
<td>199</td>
<td>17</td>
<td>10</td>
<td>19</td>
<td>9</td>
</tr>
<tr>
<td>227</td>
<td>8</td>
<td>10</td>
<td>10</td>
<td>0</td>
</tr>
<tr>
<td>231</td>
<td>25</td>
<td>10</td>
<td>27</td>
<td>17</td>
</tr>
<tr>
<td>294</td>
<td>69</td>
<td>54</td>
<td>71</td>
<td>17</td>
</tr>
<tr>
<td>296</td>
<td>20</td>
<td>2</td>
<td>22</td>
<td>20</td>
</tr>
<tr>
<td>327</td>
<td>9</td>
<td>10</td>
<td>11</td>
<td>1</td>
</tr>
<tr>
<td>359</td>
<td>11</td>
<td>10</td>
<td>13</td>
<td>3</td>
</tr>
</tbody>
</table>
NEW IN 2019
“FREE GEOFENCING”
Digital Media Campaign

Dear Pack Leader:

In partnership with the BSA’s National Service Center, the Potawatomi Area council will be supporting your pack with digital recruitment marketing this fall. Through digital ads, we’ll ensure that families in your community understand the incredible benefits of Cub Scouting and know how to join.

Layered on top of your pack’s recruitment efforts will be ads in Facebook, Instagram, Pinterest, YouTube and Nextdoor that will promote Cub Scouting and drive people to your specific joining events.

We’re not asking you to do anything differently than you already do! Continue to plan your recruitment event. We’re simply adding digital ads on top of those plans in a seamless, turnkey way. The work of executing those ads will be handled between the council and the national office.

What will it cost your pack? Nothing! This service is being provided by the council and the BSA. There is no cost to your pack.

No additional tasks…no additional cost…what’s the catch? There is no catch!
We’re working hard to ensure families understand that Cub Scouting can help them make the most of the time they have together, and that Cub Scouting can help them set their children on the path to success. With a strong recruiting effort, we can ensure every family has the opportunity to join Scouting.

Here’s what we need from you: the date, time and location of your joining event (open house, school night, etc.) That’s it! We’ll take care of the rest!

All we need from you is to fill out the Flyer and Digital Marketing Campaign Request form and send it to frontdesk@pacbsa.org, and we will do the rest.

Thank you for all you do through Scouting to support the families in your community. Your work changes lives, piece by piece, meeting by meeting. Your efforts make a difference, and we thank you for the time you so generously give.

Yours in Scouting,

Kathlene Sisson
Council VP-Membership

Matthew Winters
Field Director
Overview and Plan

Join Scout Night is a fun-filled informational recruitment event, held at every elementary school, to give the youth served by that school an opportunity to join Cub Scouts. It is a cooperative effort between our District membership team and Pack leadership.

All Join Nights take place on a weeknight between late August and September, depending on the school calendar. It should not take place the same night as “Back to School Night” or the monthly Pack meeting.

For many parents, this is the first experience they have with Scouting. Their initial impression is crucial. If parents leave with a bad experience, they may never give Scouts another chance. We all need to work hard to ensure that the new families feel welcomed and informed. Remember, parents trust us with their most precious treasures; their children. We must do our best to meet their highest expectations.

A national survey of parents who attended a Join Scout Night found that parents who chose not to enroll their child in Scouting or claim to be dissatisfied felt the Join Scout Night:
- Lacked organization
- Offered a poor program
- Disorganized or ill prepared
- Overlooked following up with parents to ensure their child was placed in a working Den

The Join Scout Night plan is designed to limit the common pitfalls by providing easy to follow steps in preparation, execution and follow up. This will make it easier for your Pack to accomplish their mission of ensuring that every youth has an opportunity to enjoy the benefits of Scouting.

Purpose: E.E.O. – Enroll, Enlist, and Organize
- Enroll prospective Scouts into existing Packs and Troops
- Enlist parent participation in the program
- Organize new units to take care of boys who want to join

Plan: Designate a “Join Scouting Night” in each elementary school
- Invite prospective families to attend a Join Scout Night at their school or community
- Appoint a School Coordinator for each school to lead the Join Scout Night program
- Fully Uniformed Leaders of the Cub Scout Packs should participate in the program

Promotion: A plethora of FREE marketing material will be provided to ALL Packs:
- Posters
- Flyers
- Yard Signs
- Stickers
- Bookmarks
- Business Cards
- Classroom Talks
- Geofencing
- Mini Magazines
- Parent Info Guides
- Postcards

Geofencing: The Digital Marketing Campaign that works in conjunction with flyer info

Program: The School Coordinator for each school will be in charge of the following:
- Den rosters filled out as parents arrive
- Scout information, parental rolls and how to enroll, will be presented to those attending
- Join Night Leaders do a fun activity with the youth while parents learn about Cub Scouts
- Online and in person accessible training opportunities for new volunteers provided

Follow-Up: School Coordinators collect all new Scout information at the Join Scout Night and submit it to the Scout Service Center within three days and supply the Cubmaster with copies: Youth and Adult Applications, Fees and New Den Member Rosters
Pack leadership follows up with parents who attended, but did not register, to have them register or find out why they did not join.
<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>August 2</td>
<td>6:00p.m.</td>
<td>Scoutrageous - Pewaukee H.S.-510 Lake St. Fall membership Kickoff Event for all Cub Scout Packs</td>
</tr>
<tr>
<td>August 1 – 31</td>
<td></td>
<td>Host a Pack information booth Promote the Pack to your school at orientation day</td>
</tr>
<tr>
<td>September 1 – 30</td>
<td></td>
<td>Flyer students, classroom Scout Talks and personal invites Flyers, Geofencing and recruitment material FREE through the Scout Service Center District Executives can do the Scout Talks for you</td>
</tr>
<tr>
<td>September 1-30</td>
<td></td>
<td>Join Scout Night Recruitment at Every School Informational sign-up night you host for all new Scouts (As simple as a table or advanced as a parent info night)</td>
</tr>
<tr>
<td>September 1 – 30</td>
<td></td>
<td>Pack Meetings and Parent Info Nights</td>
</tr>
<tr>
<td>September 4</td>
<td>7:00p.m.</td>
<td>Roundtable – Combined for all Districts and Units Fall Recruitment Material Pick Up and District Meet and Greet Potawatomi Area Council Service Center – 804 Bluemound Rd, Waukesha</td>
</tr>
<tr>
<td>October 2</td>
<td>7:00p.m.</td>
<td>Roundtable – Adult Leader Training for all Districts and Units Aurora Summit</td>
</tr>
<tr>
<td>October 1 – 23</td>
<td></td>
<td>Round Two - New Youth Recruitment Night Second round flyers, recruitment nights and follow-ups</td>
</tr>
<tr>
<td>October 5</td>
<td>5:00p.m.</td>
<td>FREE New Scouts BSA Girl Recruitment Event New recruited Cub Scouts are welcome to attend for FREE</td>
</tr>
<tr>
<td>November 6</td>
<td>7:00p.m.</td>
<td>Roundtable – Combined for all Districts and Units Potawatomi Area Council Service Center – 804 Bluemound Rd, Waukesha</td>
</tr>
<tr>
<td>December 4</td>
<td>7:00p.m.</td>
<td>Roundtable – Adult Leader Training for all Districts and Units Aurora Summit</td>
</tr>
<tr>
<td>December 5</td>
<td></td>
<td>Pack Charters Due to the Scout Service Center The annual charter renewal for your Pack</td>
</tr>
</tbody>
</table>
School Join Scout Night Coordinator Duties
(Must be a good public speaker)

Date:

________ Attend the Join Scouting Night training. Prepare presentation charts.

________ Visit the Pack Representative and Join Night organizer to establish coordination.

________ **Call the school principal the day of Join Night to make sure the promotional announcement has been made to the students and the school will be open.**

________ Make sure all the necessary supplies are at the Join Scout Night.

________ Preside at the assigned school(s) Join Scout Night. Approved program is attached.

________ Make sure everyone registers online, at the Join Scout Night or turns in the paper council copies of youth applications and registration fees within 24 hours of Join Scouting Night.

Join Scout Night Helper Duties
(Should be a uniformed Scouter)

Date:

_______ Attend the District Join Scout Night Orientation.

_______ Attend Join Scout Night(s) and Fall Pack meetings.

_______ Have parents fill out Den roster sign-in sheets on Join Scout Night.

_______ Assist in the organization of new Dens.

_______ Submit forms, fees and Den rosters to the School Coordinator, after the meeting.

**New Member Coordinator**
(Should be a uniformed Scouter)

The New Member Coordinator (NMC) is a Cub Scout leader position created to help sustain strong unit membership by welcoming and connecting with new Scouts and their families.

**The New Member Coordinator’s role:**
- Share the Benefits of Scouting with new members
- Welcome, connect and form relationships with Scouting families
- Engage and guide new families as they begin their Scouting journey
- Cultivate leaders
- Increase volunteerism
- Encourage family involvement
- Increase unit retention
- Help at Join Scouting Nights
- Be visible and easily identifiable at unit gatherings
- Complete position training
Pack Representative Duties:
1. Attend the Fall Membership Kickoff.
2. Confirm Join Scout Night date while at Fall Membership Kickoff.
3. Identify existing leadership and leadership needs.
4. Provide this information to your Join Scout Night Coordinator.
5. How many Scouts and Den Leaders will return for each existing Den?
6. Participate in Back-to-School Night activities at your school.
7. Secure enough Pack leadership necessary for Join Scouting Night.
8. Provide fun and intriguing Pack event displays for the Join Scout Night pre-opening.
9. Encourage all Cubs to wear their uniforms to school on the day of Join Scout Night.
10. Follow up with new leaders and boys to make them feel welcome in the Pack.
11. Ensure that Pack Leadership understands that Join Scout Night is solely a new youth event.
12. Join Scout Night is NOT a Pack meeting.

School Assignments:
School assignments are not always as simple as they seem. Some schools have more than one Pack recruiting from them, and some Packs recruit from more than one school. Remember, Join Scouting Night is an effort to recruit kids into Cub Scouts, not to one specific Pack. That is one of the most important reasons we have School Coordinators.

Schools with more than one Pack: Follow the plan as laid out with the School Coordinator doing the presentation. Leadership from all Packs should be there with displays, calendars, etc. and should be willing to be on hand to assist registering the youth. The primary objective is to get the youth registered in Cub Scouting. After the family has decided to join Scouts, then the School Coordinator can assist them in deciding which Pack at the school to join.

Packs that recruit from more than one school: Every Elementary School has its own Join Scouting Night. Parents should never be directed to attend a Join Scouting Night at another elementary school. This may mean some Packs have more than one Join Scouting Night.

Schools that do not have a Pack: Every effort will be made by the district membership team to start a new pack at a school that does not have an existing Pack. If this is not possible, then families will be directed to a nearby Pack.

If for some reason a family cannot join the Pack that is represented at the Join Scout Night, the School Coordinator will link them to another Pack in that area.
Principal Visit

Maintain a strong relationship between School Principals and Scouting by coordinating multiple visits during the year with volunteers and professionals.

**Timeframe:**
Consistent communication is crucial to maintaining relationships. Every principal should be during the summer. Send a thank you letter after the Join Scout Night mentioning how many families joined.

**Sample agenda for a principal visit:**
1. Update on the Pack; youth, leadership, community outreach, activities and show pictures
2. Involve the Principal by inviting to a major event like the arrow of light or Blue and Gold
3. Discuss:
   a. Flyers- how often, how should we bundle them; any restrictions we should know about
   b. Posters
   c. PTA announcements - How do we get Pack activities listed on school/PTA calendars
   d. Tables at open houses and back to school nights
   e. In scheduling a Join Scout Night, are there any school events we should avoid?
   f. Who should we contact if we have any trouble that night (doors or bathrooms are locked, etc.)?
4. Are there service projects or flag raises the Pack do for the school?

**Recognition:**
Bring some token of thanks with you. Popcorn and a little card from kids in the Pack go a long way. You may want to bring enough to give the “gatekeeper” some as well.

**Principal Visit Worksheet:**

<table>
<thead>
<tr>
<th>School:</th>
<th>Principal:</th>
<th>Date:</th>
</tr>
</thead>
<tbody>
<tr>
<td>School Pack meets:</td>
<td>Volunteer:</td>
<td>Leader:</td>
</tr>
<tr>
<td>Pack youth size:</td>
<td>Pack Adults:</td>
<td>Day Camp:</td>
</tr>
<tr>
<td>Scouting for Food:</td>
<td>Volunteerism:</td>
<td></td>
</tr>
</tbody>
</table>

Discuss prior year school reduction/challenges: ________________________________

Parental involvement in Pack and school (i.e. PTO): ________________________________


**Join Scout Night Date:**

___ Are there school events that we should avoid?
___ Who should we coordinate with?

**Promotion:**

___ When do flyers go out?
___ How should they be bundled?
___ Can we hang posters in the school?
___ Can we put up yard signs (ensure they will be taken down promptly)?
___ Can we visit the classrooms, during gym, at lunch or during recess?
___ Can Scouts raise and lower the flag at school on Join Scout Night day, in their uniforms?
___ Can we do announcements over the PA?
___ How do we get Pack activities listed on school/PTA calendars?
___ Can we set up tables at Back to School Night or Open houses?
___ Are there service projects the Pack can do for the school?
___ Do you have any questions or is there anything else we can do for you?
Picking the Join Scout Night Date
Work with your District Executive to determine the Join Scout Night Date - Things to consider:

___ Not on a Pack meeting night
___ Not on Back to School Night (some Packs find it helpful to have it a few days after Back to school Night so they can hand out flyers)
___ Early in September- the second week of school is ideal. If you wait until later in September many children have already signed up for other activities
___ Flyers- if your school only sends flyers home on pre-determined dates, make sure that your Join Scout Night is a couple nights after the flyer date

Pack Program and Leadership
When parents come to a Join Scout Night they are looking for a quality program. Over the summer, the Pack leadership should develop their calendar, identify any gaps in leadership and plan an outdoor activity for the Pack within the first month after Join Scout Night. An assessment of the Pack leadership should be returned to the District Join Scout Night team by August 15th (see next page).

BeAScout.org
BeAScout.org is a website where prospective parents can find units within their neighborhoods. Each unit has a “unit pin” that can be updated with contact information and upcoming unit events. This website is being widely distributed on all promotional items. It is imperative that your Pack information is current. ASK YOUR DISTRICT EXECUTIVE FOR ASSISTANCE.

Marketing Items
A flyer request form can be found on page 13. Additional FREE marketing material is available to all Packs while supplies last.

Class Room Visits
A great way to promote your Join Scout Night is to conduct classroom visits. You should discuss this with your principal. Starting on page 14, is an agenda to be used while conducting Class Room Visits.

Rally / Classroom Visit (Scout Talk)
- To be held during school hours on the day before Join Scout Night
- Purpose of meeting: Excite youth to attend the Join Night and inform them what to bring.
- Preparation: Ask principal for a brief meeting of all K5 through 5th graders either by going from classroom to classroom (preferred) or in a special assembly (rally).
- Alternate Presentation Methods: Some schools do a “morning news show” on closed circuit TV. This should only be used if the classroom to classroom or rally option is not available. Remember to look directly into the camera and do your same presentation. Remember to use your same hand motions and gestures. It works!

Agenda
- Distribute information flyers and ask teacher to put stickers on youth while you talk.
- Introduce Scouting. Take ONLY 2 minutes to tell youth about Cub Scouts.
- Tell about Scout Night—Time, Place and Purpose
- What to bring? Bring parents and money to register on Join Scout Night.
- Finish up with another enthusiastic statement on Cub Scouting and/or Scouting.
- Have them put the information flyer in their backpack, homework folder, pocket, etc.
# Pack Leadership Needs Assessment Form

(Complete and return to your District Executive by August 15)

Pack #: __________

**Pack Leaders Continuing from Last Year Are:**

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pack Committee Chairman</td>
<td></td>
</tr>
<tr>
<td>Committee Members (minimum of 2)</td>
<td></td>
</tr>
<tr>
<td>Pack Trainer</td>
<td></td>
</tr>
<tr>
<td>Cubmaster</td>
<td></td>
</tr>
<tr>
<td>Assistant Cubmaster</td>
<td></td>
</tr>
</tbody>
</table>

**Den Leaders (one per 5-8 youth)**

<table>
<thead>
<tr>
<th>Den</th>
<th>Position</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lion</td>
<td>Den Leader</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Assistant</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Boys</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Girls</td>
<td></td>
</tr>
<tr>
<td>Tiger Cub</td>
<td>Den Leader</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Assistant</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Boys</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Girls</td>
<td></td>
</tr>
<tr>
<td>Wolf</td>
<td>Den Leader</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Assistant</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Boys</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Girls</td>
<td></td>
</tr>
<tr>
<td>Bear</td>
<td>Den Leader</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Assistant</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Boys</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Girls</td>
<td></td>
</tr>
<tr>
<td>Webelos</td>
<td>Den Leader</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Assistant</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Boys</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Active Girls</td>
<td></td>
</tr>
</tbody>
</table>

PACK MEETING DATE__________ TIME__________ LOCATION____________
2019 Join Scout Night
Digital Marketing and Flyer Request Form

Join Scout Night Information

Pack #: ______

Scout Talk: Day: _______ Date: _______ Time: _______ Location: ____________________________

Flyer Information

Flyer Quantity: _______ We produce our own: _______

Digital Marketing and Flyers: _______ Digital Marketing Only: _______

Meeting Day: ___________________ Date: ___________________ Time: ____________________

Location: _________________________ Room: _________________________

Pack Recruitment Coordinator: (name, phone and email will be on the flyers)

Name: __________________________ Phone: __________________________ Email: ___________________________

Date flyers needed: __________________________ School’s where you recruit: ______________________

Other Info (Optional): ________________________________________________________________

Disclaimer (If Needed): _________________________________________________________________

Additional Items by quantity (on a first come first serve basis):

_____ Parent/Youth Guide  _____ Bookmark  _____ Postcard  _____ Mini Magazine

_____ Business Card  _____ Patch  _____ Sticker  _____ Youth Application

_____ Den Leader Guide  _____ Yard Sign  _____ Poster  _____ Adult Application

Please return to your District Executive or Scout Service Center 10 days prior to the event

Potawatomi Area Council
804 Bluemound Rd, Waukesha, WI 53188-1698
frontdesk@pacbsa.org or e-mail a District Executive

District Director              John Snipes              Email: John.Snipes@scouting.org
District Executive            Chris Wood              Email: Chris.Wood@scouting.org
District Executive            Josh Ritter              Email: Joshua.Ritter@scouting.org
District Executive            Patrick Klepacz          Email: Patrick.Klepacz@scouting.org
Rally / Classroom Visit Check Sheet

CHECK YOURSELF

- Mentally: Practice and *Get Fired Up!*
- Physically: Hair combed, neat appearance, fresh breath and in a crisp uniform
- Necessary Materials: Flyers, stickers, props and posters

TALK
(Distribute flyers first—use youth to help)

- Introduce yourself.
- “For the first time in your life you are old enough to be a Cub Scout”
- Emphasize Cub/Family campout and Pinewood Derby.
- Show flyer and walk through key information—time, date, cost, parents attend and location.
- Have a gimmick/joke to get them to hold on to the flyer and bring it home.
- Review key information again.
- Avoid taking questions. Tell them “We will cover all that tomorrow night at the meeting.”
- Make sure current Scouts understand that they do not have to attend because Join Scout Night is for new youth.

TIPS:

___ Ask a student to distribute the flyers.
___ Ask teacher to put a sticker on every youth.
___ Send trouble-makers to principal (if a rally).
___ Be exciting—make them remember you and tell their parents.
___ Parents are their admission ticket.
___ Send parents if they can’t come.
___ Have a date on flyer.
___ Have plenty of flyers.
___ Check to see if posters are up – bubbler, bulletin boards, cafeteria, door to restroom.
___ Remind current Scouts to wear uniforms.
___ Remind principals of arrangements: time for building to be open and who will open.
___ Leave extra flyers with the teachers. Ask them to promote the Join Night over the PA

Stunts:

___ Take a Cub uniform shirt and briefly explain badges
___ Show books (Lion, Tiger, Wolf, Bear and Webelos)
___ Pinewood Derby Racer
___ Fold flyer (Magic Trick) or rope tricks
___ Explain the Cub Scout sign (Quiet-Wolf’s Ears)

Room-to-Room Tips:

___ When you check into the school, ask for a school map to keep track of the classrooms
___ Have a youth distribute flyers.
___ Ask the teacher to write the meeting date and time on the chalkboard.
___ Ask teacher to help with stickers.
___ Do regular talk, but keep to a maximum of 2-3 minutes.
___ Save Fifth Grade for last. Do the K5 through fourth grade rooms first.
___ Thank the teacher for their time! A Scout is courteous.
Join Scout Night: Preparation

**What to bring:**

- Den Rosters
- Parent Orientation Guides
- Boy’s Life Magazine “Mini-Mag
- String for the “string story” (pg. 23)
- Games and activities for youth
- District Training Flyer
- Leader Training information sheets
- Pack checkbook -Youth app. Registration
- Invitation to Parent Orientation
- Sample youth and leader books
- Scout Shop Catalog
- Pack displays
- Custodian contact to call if building is locked
- Pack Leader Role Info sheet (pg. 21)
- Sample Cub Scout uniform
- Demonstrate Pack activities
- Applications
- Youth
- Adult Leader
- Product Sale Information
- Pack and American Flag
- Signs to direct parents to the right room
- Pens
- Petty cash
- Pack calendar
- Calculator
- Tape
- Table tents (K5, 1st, 2nd, 3rd, 4th and 5th grade)
- Lion, Tiger, Wolf, Bear and Webelos Books
- Pictures, crafts and room decorations

And enough help to make the night fun and well-organized! Den Leaders, Den Chiefs and a Unit Commissioner

**Before you leave Home:**

- Prepare your Join Scout Night displays
- Call the school (the day of) to remind them about Join Scout Night
- Put on your complete uniform
- Practice your presentation and review the agenda
- Ensure items listed above are assigned to someone to bring

**When You Arrive at the School (School Coordinator):**

- Arrive 45 minutes early
- Take a copy of the school permit (if needed)
- Spread out the materials and set up room properly (put up table tents)
- Check with the other Join Scout Night personnel and unit leaders on their responsibilities
- Set up your displays
- Pack representatives put up any additional displays
Join Scout Night: Agenda

Pre-Opening – 30 minutes before the opening – School Night Coordinator
- Have the Pack set up displays (picture boards, Pinewood Derby, awards, crafts, etc.)
- Put posters with directions to the meeting room on entrance doors near the parking lot
  - Be prepared with pre-opening activities to keep youth and parents involved
  - Meeting can be ruined with uncontrolled running, shouting and horseplay
- Use the following suggestions to keep the crowd under control:
  - Have parents and youth stay seated together
  - Sing songs
  - Have games
  - Perform skits
- Have table tents and Den flags to tell people where to sit (by grade)
- Make sure to have plenty of pens at each table so parents can fill out information
- Utilize current adult leaders to keep new families in the assigned room and out of halls.
- Distribute any Pack info as people arrive (do NOT hand out the applications)
- Have parents fill out the Den roster sheet after they are seated at the correct table (by grade)
- Den Rosters are used by Den Leader to find out who is in their Den to make sure they are contacted about the first Den meeting.

Opening – 10 minutes – School Night Coordinator
- Start on time!
- Opening Ceremony: invite ALL youth up. Show Cub Scout Salute.
- Have current Cub Scouts lead the Pledge of Allegiance.
- Our mission tonight – organize for FUN!
  - List 5 key Cub Scout events this year.
  - Ask for a show of hands how many want to have that kind of fun.
  - Tell them, “We are going to work with the grown-ups to make Cub Scouts FUN!”

Recruit Adults – 25 minutes – School Night Coordinator
Several current leaders take the Scouts to play a game (in a completely separate room). They can even work on some of the requirements for the Bobcat badge.
- Set the Benefits firmly in sight
  - Cub Scouts will connect you to other families.
  - Every parent wants their child to be successful in life.
  - Cub Scouts will help you connect with other parents who care about your child.
  - Cub Scouts teaches an age appropriate set of skills to your child while having FUN!
- Set the stage to get their help (Ease their worries about time and difficulty while getting them excited about the fun and opportunity).
- Suggested phrases are:
  - Many of you tonight will have the opportunity to be leaders.
  - Many people do not volunteer because they don’t have time or know how.
  - Counter these reasons with:
    - We know you are interested or you would not be here.
    - You cannot find a few hours each week, of the 168, to spend with your child?
    - We find time for what is important to us.
    - We will show you what to do through proper training.
- Explain Jobs – As parents, you have a choice:
  - Den Leader: Follow the program outlined in the Leader Guide and you will have a good meeting. Meetings take 1-hour and break down into 7 parts. The guide is a
recipe. It tells you what to do each minute of every meeting. You set the meeting time, location, and day of the week.

- **Assistant Den Leader:** Help at Den meetings. Two-deep adult leadership is required at all meetings and outings.
- **Pack Committee Member:** The committee determines such things as finance, policy, leadership, transportation, records, outings and help plan Pack meetings.

- Motivate (use other motivating stories here as well—see page 23 for “string story”) Look at your children – the average age here is eight or nine. That is half of the time they will be at home with you. (show car keys) Will they be ready to handle these? Now, you are the most influential person in your child’s life, but in just a few years, their peers will be. I have never heard a parent say, “I wish I had never gotten involved in Cub Scouts with my child”. I hear many say, “I should have taken more time with my children when they were young.”

- A current Den Leader talk about why they volunteer, “Last year, I was where you were...”

- I’m going to leave you so your group can determine the best person to serve as Den Leader, Assistant Den Leader, and members of the Committee for your Den. For your child’s sake, this decision must come from your Den. When you have reached this decision, let me know and we will register the leaders and boys.

- Leave Them. Do not stand around to answer questions or you will delay them choosing leaders. If they have questions, answer them briefly and leave the area. In the event a Den cannot find the leadership, try this – “I realize you are having difficulty, perhaps all of you work, have small children or work shifts. For your child’s sake, please try one more time to solve your problem. Perhaps all of you will have to work as assistants. See what you can work out. I’ll check with you in a few minutes.” Only as a last resort, try to place these Cubs in other Dens. If after 10 minutes they still haven’t decided, ask them to stay after, and continue the meeting.

- Recognize Leaders: As leadership is secured, write down the Den Leader names and contact.

- Kids: Have the kids come back into the room. Again, recognize those parents who are Den Leaders (have their child present them with a Pack hat or t-shirt). Have kids show what they have learned in the other room (a cheer, song, skit, arts and crafts, etc.)

- Registration (have new Den Leaders lead, with help from several current Pack Leaders!)
  - Make sure that all checks are made out properly to cover registration and Boys’ Life.
  - Count money and applications.
    - Give Cub Scout applications to the new Den Leader
    - Den Leader collect completed applications, registration and Boy’s Life fees
    - The Den Leader gives the top sheet of the application to the new Cub Scout to start working on the Bobcat requirements.
    - Den Leader need complete the Den roster - include names, numbers and emails

Before they leave

- **Parents:** Should leave with the phone number and e-mail of their Den Leader, Cubmaster and Join Scout Night coordinator, the date of the parent orientation and first Den meeting. All registration forms, and money should be submitted.

- **New Leaders:** Stay after to complete the adult application and discuss necessary training.

- **Give a copy of the youth applications, Den roster and money to the District Executive or School Coordinator.** The Pack keeps a copy. Youth that signed the Den roster and did NOT turn in an application must be contacted for the application.
Pack Leadership and Parent Involvement

Cub Scouting is a family program. A healthy Pack operates with many adults sharing different responsibilities. Recruiting new, enthusiastic, trained leaders is just as important as recruiting new youth into a Pack.

Parent Orientation Meeting: A week after the School Night, each Pack should hold a parent meeting planned by the Cubmaster with help from the Pack trainer and committee. The Unit Commissioner and Chartered Organization Representative should be invited. The meeting should include a review of Pack operations, the calendar, family responsibilities and additional recruiting efforts of parents to help fill existing leadership needs.

New Leader Training: All volunteers must complete Youth Protection Training at Scouting.org Leadership positions that are needed for the coming year should be addressed at the Pack School Night. All adults in attendance should be given the opportunity to serve in a leadership position. Cub Scout and Webelos Leaders are considered trained when they have also completed their Cub Scout Leader Specific training. Webelos leaders are encouraged to attend Oakleaf and BALOO.

Leaders’ Responsibilities
Committee Chairman: Conduct monthly committee meeting and ensure the Cubmaster has support, approve Den Leaders and help recruit additional leaders and attend training.
Committee Members: Provide support to Chairman, oversee Pack records, attend monthly Pack Leader meetings and attend training.
Cubmaster: Emcee the monthly Pack meeting, help recruit new leaders and attend training.
Den Leader: Host a Den of 5-8 youth for one hour weekly at a time, day and location picked of your choice, attend the monthly Leader meeting and attend training.
Webelos Den Leader: The Den Leader for older the Cubs who also coordinates overnight events.

Training for new Cub Scout Leaders

Youth Protection Training: In an effort to protect our youth, all registered leaders are required to take Youth Protection Training. This training provides insight into recognizing signs of child abuse, BSA policies which ensures the safety of our youth and adult members’ and reporting suspected abuse.

ALL leaders must print and provide a certificate of completion for Youth Protection Training with their adult registration form in order to become a registered leader.

This is Scouting: Gives a broad knowledge of Scouting’s history, mission, and programs.

Leader Specific Training: Provides new leaders with the knowledge and resources specific to their position (Cubmaster, Assistant Cubmaster, Den Leader, Assistant Den Leader, Pack Committee, Chartered Organization Representative).

Don’t forget…
• Confirm your www.BeAScout.org unit pin and information is updated
• Go to scouting.org/membership for recruiting materials and best practices
• Make sure new leaders complete their necessary trainings at My.Scouting.org
Cub Pack Organizational Chart
<table>
<thead>
<tr>
<th>Date</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
</tr>
</thead>
</table>
For over 85 years, parents have made Cub Scouting an enriching experience for their child. We need your help to provide the best Cub Scout program for your child. Your involvement ensures that our pack will be a quality Pack your child will have a great Scouting program. Thank you for your support.

___  **DEN LEADER OR ASSISTANT** – attend basic training, monthly committee meeting, monthly Pack meeting and run weekly den meetings. *Complete adult registration form & fee.*

___  **TITLED COMMITTEE PERSON** – attend basic training, monthly committee meeting, monthly Pack meeting and perform titled job (i.e. treasurer, secretary, advancement or recruitment, etc.) *Complete adult registration form & fee.*

___  **COMMITTEE MEMBER AT LARGE** – attend basic training, attend at least four monthly committee meetings, monthly Pack meetings and serve on at least one Pack subcommittee. *Complete adult registration form & fee.*

___  **SUBCOMMITTEE MEMBER** – attend specific committee meetings, assist in organization and task work for the event. *No registration or fee.* Choose specific events from list below.

___  **DAY CAMP LEADER VOLUNTEER** – one week in June or July. Attend Day Camp training, register and supervise eight Scouts through three days of activities.

___  **BLUE & GOLD BANQUET COMMITTEE** – January and February.

___  **PINEWOOD DERBY COMMITTEE** – 1st Quarter of the Year (model car race).

___  **PARADE COMMITTEE** – Holiday parades throughout the year.

___  **PRODUCT SALE COMMITTEE** – September through December.

___  **SCOUTING FOR FOOD COMMITTEE** – Recruit people in February to help in March.

___  **FOOD SERVICE** – Serve food or attend concessions at selected dinners.

___  **BOOTH & EXHIBITS** – Volunteer two hours in a booth at an exhibition.

___  **SPORTING EVENTS** – Volunteer to organize and supervise a Pack event.

**I PLEDGE MY SUPPORT TO CUB SCOUTING AND THIS PACK.**

PARENT SIGNATURE:  __________________________________________________________________________ DATE: ______________ 

CUB SCOUT NAME:  __________________________________________________________________________

PHONE ___________  EMAIL:  __________________________________________________________________

If a situation arises and you can no longer help, please contact your Den Leader or Cubmaster.
Join Scout Night - What to Do If…

The school is locked
If you do not know where to go or who to call to get a key, hold the meeting in the parking lot. If that will not work, have everyone fill out the sign-in sheet and tell them they will be contacted shortly to redo the Join Scout Night.

Your Join Scout Night partner (Coordinator or Organizer) does not show up
Using this check list, do your best to fill in for him/her at the Join Scout Night. If you do not have a bag of materials, be sure to get everyone’s name, phone, email, address, etc.

The Pack and/or Troop representative does not show up
Go ahead and conduct Join Scout Night, recruit leaders, and collect the applications and fees. The Pack or Troop will receive their copies of the application later.

A child shows up without an adult.
Ask another adult to help him fill out an application. Send application, parent’s guide, Pack leadership contact information and a note of the next meeting time and location, home to his parents. Explain in the note where the parent needs to sign and ask that they contact the Den Leader or Cubmaster to ensure their son signs up.

The parents do not have money with them.
Have the parent fill out the youth application and give it to the Cubmaster to hold. Tell the parent to pay the fees to the Den leader at the first meeting.
Join Scout Night – Parent Recruitment  

*The String Story*  

Make sure you review prior to the meeting so you do not read it in front of the group - tell it as a story - make it your own.

**Setup before meeting:** Use a string 80” long, mark it at 7”, 13”, 16”, 18”, 25”, 30”, 33” and 40”. Bring scissors and string. Pick two people in the audience to help. Have them hold the two ends of the string and stretch it out.  

"Let's pretend this is your child’s life. Every inch represents one year. Right now they are about 7 years old. (show the audience where the mark at 7”). In just a couple years they will be a teenager. (show the 13” mark). Soon they will be driving. (show the 16” mark). A little bit later they will be 18… Old enough to join the military or go to college. (show the 18” mark). Here they will be old enough to drink. (show the 21” mark). When they are 25 they begin their careers or maybe grad school. (show the 25” mark). Let’s say they get married at 30. (show 30” mark) and here, a couple years later they have a son. Congratulations, you are a grandparent! (show 33” mark). Here is where your grandson is 7. (show 40” mark) Your son is now sitting where you are, trying to raise his daughter to be the best she can be.

Time goes by pretty fast when you look at it like that - all those decisions your child has to make and what a relatively short time you have with them to build the foundation of their character. You want to make sure they are armed with the skills to be a good parent. (go back to the 30” mark). When they are starting their career, you want them to have the confidence to choose something that they will find fulfillment through. (show 25” mark). By the time they are 21 they need to know how to make smart decisions, even if their friends aren’t (go to 21” mark). If they go into the military they will be a leader of many (go to 18”). When they begin to drive, their judgment will be constantly tested. (go to 16”). And we know that by the time they are teenagers (go to 13”) their friends will replace you as the major influence in their life. (take the scissors and cut the string at the 13” mark). Already 7 years have passed (cut the string at the 7” mark.) (Hold up the piece left from the 7” and 13” mark.) Even though our children have their whole lives in front of them, we only have a few more years to make an impact before they start having to make important decisions without us. This time is crucial in the lives of our children. As a Den leader, you will be creating memories, they will never forget… And just as important, neither will you..."
## PLAN YOUR OWN PACK FAMILY CAMPING ADVENTURE

### Camping Checklist

#### In and Around Camp:
- Tent
- Paper Towel
- Hammer
- First Aid Kit
- Toilet Paper
- Blankets
- Sleeping Bag
- Flashlight
- Folding Chairs
- Fishing Gear

#### Clothing:
- Raingear
- Sleepwear
- Jacket
- Hat
- Closed Toe Shoes

#### Kitchen Supplies:
- Stove
- Matches
- Firewood
- Roasting Forks
- Hot Water Kettle
- Water Bottles
- Trash Bags
- Tablecloth
- Wash Pan (3)
- Wash Cloth
- Hand Sanitizer
- Pots/Pans
- Soap

#### Food:
- Coffee
- Milk
- Bug Juice
- Bread/Bagels
- Buns
- Marshmallows
- Hershey Bars
- Graham Crackers

#### Personal Items:
- Toothbrush
- Umbrella
- Sleep Wear
- Long Pants
- Sweatshirt
- Clean clothes
- Notebook
- Pencil

#### Other Items:
- Camera
- Map
- Compass
- Playing Cards
- Star Chart

#### Activities:
- Trail Hike
- Fishing
- Cooking
- Geocaching
- Build a Camp Fire
- Study a Map
- Locate Stars
- Nature Hunt
- Crafts
- Look for Wildlife

### Note:
BSA requires one adult present at the event to have taken Basic Adult Leader Outdoor Orientation (BALOO) training. Only Packs or Webelo’s Dens are authorized to camp independently. Lion, Tiger, Wolf or Bear Dens cannot “legally” camp by themselves, even with BALOO or two-deep leadership.

Roger Mayer
Rmayer5815@gmail.com
WELCOME
1st Grade
2nd Grade
3rd Grade
5th Grade
Cub Scout Recruitment Sign Up

Day: __________ Date: ______________ Time: ______ Location: ______________

<table>
<thead>
<tr>
<th>NAME</th>
<th>YOUTH NAME</th>
<th>GRADE</th>
<th>PHONE</th>
<th>EMAIL</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Cub Scout Recruitment Sign Up

Day: __________ Date: _______________ Time: ______ Location: _______________

<table>
<thead>
<tr>
<th>NAME</th>
<th>YOUTH NAME</th>
<th>GRADE</th>
<th>PHONE</th>
<th>EMAIL</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
2019 Scoutrageous Membership Kickoff Survey

Name: _______________  Email: _______________  Pack: _______

(Please submit to be entered in the Packers drawing)

What day works best (Circle):
Saturday    Sunday    Monday    Tuesday    Wednesday    Thursday    Friday

What start time works best:
5:00PM  5:30PM  6:00PM  6:30PM  7:00PM  7:30PM  Or: ___

What is the best length of time for the entire program:
30 minutes  60 minutes  90 minutes  2 hours  2.5 hours  3 hours  Or: ___

What is your preferred meal choice:
Hot dogs  Pizza  Nothing  Chips  Popcorn  Desserts  Or: ___

What did you like best:
________________________________________________________________________
________________________________________________________________________

What do you want changed:
________________________________________________________________________
________________________________________________________________________

What would you like to learn more about:
________________________________________________________________________
________________________________________________________________________

Name 3 people who have a “Let’s Go Do It!” personality:
1. ________________________________________________________________
2. ________________________________________________________________
3. ________________________________________________________________

Can you help with the Membership Committee?  ___________________________